

## AVTNPL/SE/2019-20

February 12, 2020

Phiroze Jecichhoy Towers, 25th Floor, Dalal Street, Mumbai - 400 001.

"Exchange Plaza" Bandra Kurla Complex, Bandra East,

The National Stock Exchange of India Ltd

Mumbai - 400 051

Stock Code - 519105

Stock Code - AVTNPL-Eq

BY ONLINE

Dear Sirs.

Sub: Regulation 30 &33 of the SEBI (Listing Obligations and Disclosure) Regulations, 2015 - Unaudited Results for the third quarter ended, 31.12.2019

The Board of Directors approved the following at their meeting held today.

- Unaudited Financial results and the Limited Review issued by M/s PKF Sridhar & Santhanam LLP, Chartered Accountants, Statutory Auditors of the Company for the Third quarter ended 31.12.2019.
- Declared an Interim Dividend of Re. 0.25 per equity share (25%) with face value of Re. 1/- each, for the financial year 2019-20.
- The Board also fixed the "record date" for Interim Dividend on the Tuesday 25th February 2020.
- Mr M N Satheesh Kumar, President and CEO has been reappointed as Manager (KMP) under Section 203 (1) (i) of the Companies Act with effect from 1<sup>st</sup> April 2020 for a period of one (1) year..
- 5 The Board has appointed Ms. Kavitha Vijay having DIN No. 01047261 as an Additional Non-Executive Independent Woman Director w.e.f 12.02.2020 under Regulation 17(1) (a) of SEBI (LODR) Regulations, 2015. (Annexure -1)
- The formation of Step Down Subsidiary in the USA, through its wholly owned subsidiary AVI Tea Services Limited, U.K.
- The Company has signed a 5 year Manufacturing agreement for Rosemary Extraction with Kemin Industries Inc. U.S.A
- 8. The meeting of the Board of Directors concluded at 1.20 P.M.

This may kindly be taken on record

Thanking you.

Yours faithfully,

For AVT Natural Products Ltd.,

Company Secretary

Encl: as obove

# ANNEXURE -1

Details required under Regulation 30 of SEBI (LODR) Regulations, 2015 read along with SEBI Circular CIR/CFS/CMD/4/2015 dated September 09, 2015

SI' No.	Particulars				
1	Name	Ms, Kavitha Vijay .DIN No.01047261			
2	Reason for change, viz., appointment, resignation, removal, death or otherwise	Appointment as an Additional Non- Executive Woman Independent Director			
3	Date of appointment/cessation and term of appointment	Appointment with effect from 12th February 2020			
4	Brief Profile ( in case of appointment)	Attached as Annexure -A			
5	Disclosure of Relationships between Directors (in case of appointment of Director)	Not related to any Director(s).			

Dulio

Kavitha Vijay is the Senior Partner of Universal Legal, a full service law firm based in Chennai carrying on business under the merged brand name 'IC Universal Legal, Advocates & Solicitors' (post brand merger effective from September 21, 2017 with 'IC Legal, Advocates & Solicitors') and presently having pan-India offices in Ahmedabad, Bengaluru, New Delhi, Mumbai and Chandigarh. Prior to this, she was working at a reputed law firm in Mumbai, Crawford Bayley & Co. under the partner, Mr. Suresh. N. Talwar and has also interned with the retired Justice Mrs. Prabha Sridevan during her practice as an attorney in the Tamil Nadu courts.

Kavitha Vijay's experience pans over 15+ years and has been leading the Chennai office since 2010. Kavitha Vijay works primarily on mergers, acquisitions, private equity investments and joint ventures. She has also been a key player in starting the micro-finance practice in the Firm and has been actively engaged in advising many non-banking financial companies and micro finance companies with regulatory compliances, structuring of loan documentations, besides assisting them raise capital. Her other practice areas involve infrastructure and media & entertainment, besides general corporate law and advisory services.

Date of Birth : 14.09.1974

DIN : 01047261

Qualification ; B.Sc., LL.B

Email ID : kavitha.vijay@icul.in

# AVT Natural Products Limited

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CIN: L15142TN1986PLC012780

### STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR TO DATE ENDED 31st DECEMBER 2019

(Re. in Lakhe)

SLNo.	Particulars	Quarter Ended			Mine Mon	this Einded	ded Year Ended	
		31.12.2019	30.08.2019	31.12.2018	31,12,2019	31.12.2018	31.03.2019	
				(Unaudited)			(Audited)	
1	Income:	725 SARRES	1000000	5.0030	- STATE OF	-	MAN	
	a) Revenue from Operations	11,716.71	10,693.14	8,189.32	29,401.53	23,001 15	33,039,54	
	b) Other Incomise	158.72	131.72	77.98	414.24	329 43	387.52	
	Total Income (a + b)	11,875.43	10,824.86	8,266.60	29,816.77	23,330.58	33,427.06	
2	Expenses:	www.	xxxxxxxxx		2000000			
	a) Cost of materials consumed	4,474.03	4,919.04	5,172.21	13,167.65	11,785,31	18,153.13	
	b) Charges in inventories of finished goods, work-in-progress and stock-in-trade	1,465.93	219.44	(2,156.96)	1,021.00	(1,388.16)	(3,121.90)	
	c) Employee benefits expense	1,119.55	1,195.14	1,331 44	3,332.46	3,059.18	4,268,08	
	d) Finance Cost	126.01	102.84	145.70	379,52	275.12	419.90	
	e) Depreciation and amortisation expense	390.00	330.00	415.61	1,050,00	759.11	_ 1,003.90	
	f) Other Expenditure	2,345.18	2,728.92	2,644.90	7,038.00	6,958.67	9,608.89	
	Total Expenses (sum of a to fi	9,920.70	9,495.38	7,552.90	25,988.63	21,459.23	30,420.01	
3	Profit before exceptional items and tax (1-2)	1,954.73	1,329.48	713.70	3,827,14	1,871.35	3,007.05	
4	Exceptional items							
5	Profit before tax (3+4)	1,954.73	1,329.48	713.70	3,827 14	1,871,35	3,007.05	
6	Tax Expenses	30000						
111	(1) Current tax							
	- In respect of current year	603.21	439,75	254.61	1,215.23	547.61	825.87	
	- In respect of prior year	+				-	(100.00)	
	(2) Defurred tex	(89.59)	31.40	(81.00)	(204.19)	(145.00)	170.87	
7	Net Profit after tax for the period (5-6)	1,441,11	850.33	540.09	2,815.10	1,368.74	2,110.31	
8	Other Comprehensive Income (Net of taxes)					-		
15	i) hums that will not be recisionified to Statement of Profit & Loss							
	Remeasurement of the net defined benefit plans	***	100		(+)	+	(89.28)	
	Income has soluting to items that will not be reclassified to profit or loss	20)	120	74	2	4	31.20	
	I) Hems that will be reclassified to Statement of Profit & Loss							
	Deferred gains / (bases) on cash flow hedges	40.25	(132.54)	717.50	(74.87)	25.94	47.64	
	Income tax relating to items that will be reclassified to profit or loss:	(19.00)	45.00	(251.00)	22.00	(9.00)	(16.65)	
	Other Comprehensive Income (Net of taxes)	21.25	(86.54)	468.50	(52.87)	16.94	(27.09)	
9	Total Comprehensive Income for the period (7+8)	1,462.36	771.79	1,006,59	2,762.23	1,385.68	2,083.22	
10	Paid-up equity share capital (Face Value of Re. 1/- each)	1,522.84	1,522.84	1,522.84	1,522.84	1,522.84	1,522.84	
11	Offer Equity		(0) (0)		V/CASTS	90,000	24,634.59	
27								
12	Earnings per share (Face Value of Re.1/- each) (not annualised for quarters)	11342		A335-1				
	- Basic EPS	0.95	0.56	0.35	1.85	0.90	1.39	
	- District EPS	0.95	0.56	0.35	1.85	0.90	1/59	

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#### Notes:

- 1 These financial results have been prepared in accordance with Indian Accounting Standards (Indi-AS) as prescribed under section 131 of Companies Act 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules 2015 and relevant amendment thereafter.
- 2 The above financial results of the Company for the quarter and year to date ended December 31, 2019 have been reviewed by the Audit Formattee and thereafter approved by the Doord of Directors at their materials hald on February 12, 2020. The Statutory Auditors of the Company have carried out a Umited Review of the results for the quarter and year to their property 31, 2015.
- 3 Effective April 1, Write the Company has adopted incided "Leases" using modified retrospective method. The application of Ind AS 136 did not have any significant impact on the financial results of the Company.
- 4. The Company operates in solvent extracted products which is the primary reportable segment. Therefore, Segment reporting is not applicable.
- 6 In view of the wasserwhite of sector, the financial results for the quarter / year to date are not indicative of full year's expected performance.
- 6 The Taxation Laws (Amendment) Act, 2019 has amended the Income Tax Act, 1961 and the Tinance (No. 3) Act, 2019 by inverting section 115BAA which provides domestic companies with a non-constraint applies to opt for lower tax rates, provided they do not claim certain deductions. The company is currently in the process of evaluating the option.
- 7 The Road of directors in the mosting halo on February 12, 2020, declared an interim dividend of Re. 0.25 per share (22%) on the face value of Re. 1/4 each, amounting to Rs. 380.71 Lakins (excluding dividend tax) for the financial year 2019-20.
- 6 Cities Income (SLNu. 1/bif and Other Exponditure (SLNu.2)ff) includes Not foreign exchange Sain / (Loss) respectively for the period as detailed below:

	Quarter Ended			Nine Mon	Year Ended	
Particulars	31.12.2019	30.09.2019	31.12.2018	33.12.2019	31.12.2018	21.03.2019
Particulars		Allies of	(Audited)			
Net exchange gain /(tras)	143.38	88.81	(212.95)	323.44	(113.08)	(92.51)

9. Other income (4. No. 1(a)), Cost of materials consumed (5. No. 2 (4)) and Other expenditure (5. No. 2 (f)) also include the offeet of

Particulars	Qu	parter Ended	Nine Mon	Year Ended	
	31.12.2019 3	30.09.2019 31.12.2018	31.12.2019	31.12.2018	31.03.2019
Perticulars			(Audited)		
Provision na larger required	-	179.21	- 4	317 16	317.18
Insurance claim received	8.99		0.99	43.27	71.76

10 Figures for the previous periods have been regrouped / reclassified to conform to the classification of the current period.

Place : Chennal Date : 12,02,2020 AJIT THOMAS CHAIRMAN

#### **AVT Natural Products Limited**

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CRN: L15142TN1988PLC012780

### CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR TO DATE ENDED \$1" DECEMBER 2019

(Re. in Lakhe)

Si.No.	Particulars		uniter Ended		Nine Mont	Year Ended	
		34.12.2019	20.09.2019	24,12,2048	31.12.2019	31.12.2018	31,03,2019
				(Unaudited)			(Audited)
1	Income:						
	a) Revenue from Operations	11,742.01	10,789.66	8,797.74	29,976.17	24,076.58	33.916.36
	b) Other income	184.26	128.66	0.47	435.93	353.16	409.78
	Total Income (s + b)	11,925.27	10,915,51	8,798.21	30,411.10	24,429.74	34,325,14
2	Expenses:						
	a) Cost of materials consumed:	4,474.03	5,047.15	5,172.21	13,167.65	11,795,31	18,155.13
	b) Punchese of Stock in Track	65.41	204.09	246:80	473.19	747,36	471.11
	in Changes In Inventories of finished goods, work-in-progress and stock in trade	1,389.08	(88.45)	(1,796.93)	825.24	(1,475.87)	(3,245.67
	d) Employee benefits expense	1,293.59	1,274.29	1,440.91	3,872.67	3.965,12	4,643,69
	a) Financia Cost	149.02	119.14	91,72	454.47	315.91	508.90
	f) Depresention and emerication expense	360.46	330.71	415.94	1,081.63	/00.03	1,085.32
	g) Other Expenditure	2,364.41	2,802.95	2,625.00	7,193.98	7,074.76	9,722.00
	Total Expenses (sum of a to g)	10,128.00	9,689.87	8,198.97	28,838.83	22,582.58	31,339.51
э	Profit before exceptional items and bix (1-2)	1,800.27	1,005,44	509.24	3,572.27	1,847.01	2,985,65
4	Exceptional items				+13		-
5	Profit before tax (3+4)	1,900.27	1,225.44	589.24	2,572.27	1,547,21	2,985.63
#	Tax Expenses				100000000	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	(1) Current tax						
	- In respect of current year	808.21	439.75	254.61	1.216.23	847.61	830.38
	- bringed of som year .	-	-		- 1		(100.00
	(2) Defended as	(88.56)	31.40	(91.00)	(204.19)	(145.00)	170.67
4	Net Profit efter tax for the period (5-8)	1,286.66	764.29	426.63	2,660.23	1,344.60	2,084.39
8	Other Comprehensive Income (Not of taxes)						-
	i) tiens thei will not be reclassified to Storemant of Profit & Loss						
	Remeasurement of the net defined benefit plans	- 4	19	- 4	+5	14.7	189 25
	Income tax relating to items that will run be reclassified to profit or loss	23.	- 1			- 3	31.20
	i) there that will be reclassified to Statement of Profit & Loss.						
	Exchange differences on translating the financial statement of toroign operations	24.30	(41.53)	2.00	(11.85)	.e.00	W 15
	Deferred game / (losses) on centriflow narges	40:25	(132.54)	717-50	(74.87)	25.94	47.64
	Income tax rotating to items that will be reclassified to profit or loss.	(19:00)	46.00	(251.00)	22:00	(8.00)	(18.65
	Other Comprehensive Income (Net of taxes)	45.64	(128.07)	489.50	(64.72)	22.94	(22.94
Ð	Total Comprehensive Income for the period (748)	1,332,29	626.22	894,13	2,486,61	1,367.64	2,061.44
10	Pold-up equity share capital (Face Value of Ro. 17- cash)	1,522.84	1,522.94	1,522.84	1,022,84	1,522.84	1,522.84
33	Other Equity						23,638,05
52	Earnings per share (Face Value of Re.1/- each) (not annoxilised for quarters)		500,005				
	- Descripts	0.84	0.50	0.28	1.88	9.66	1.37
	Claree EPS	980	0.50	0.20	1 66	0.88	1.37

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#### Notes:

- 1 These financial results fewer-been prepared in accordance with inclan Accounting Standards (Ind. AS) as prescribed under section 133 of Companies Act 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules 2015 and relevant amendment theresis.
- 2 This above financial results of the Group for the guarter and year to date enced December 31, 2015 have been reviewed by the Audit Committee and themselve approved by the Issuer of Paraction at their materials hald on February 12, 2020. The Statutory Auditors of the Company have corried out a United Review of the results for the quarter and year to date and of December 21, 2019.
- 3 Effective April 1, 2019, the Group has adopted and AS 110 "leases" using modified retrospective method. The application of the AS 116 did not have any algorithms impact on the financial results of the Company.
- 4 The Group operates in scheme extracted products which is the primary reportable segment. Therefore, Segment reporting is not applicable.
- 5 in view of the seasonality of socrar, the financial results for the quarter / year to date are not indicative of full year's expected performance.
- 6 The Scord of directors of the Notining Company in the meeting held on February 12, 2020, decisived an interim divisional of Re.0.25 per share (25%) on the face value of Re. 1/- each, emeranting to Re.80.21 beths (excluding dividend tax) for the financial year 2019-20.
- The Tasacian Laws (Americanent) Act, 2019 has amended the Income Tax Act, 1911 and the Finance (No. 2) Act, 2019 by Inserting section 11999A which provides domestic companies with a non-reversible option to opt for lower tex-rates, provided they do not claim certain deducators. The Holding Company is currently in the process of evaluating the aution.
- 8 During the quarter ended 90 September 2019, the functional currency of AVI Tea Service's Limited, UK (subsidiary company) has been changed from Starling Found to US Carbon. This change in functional contents of the Group and the same has been adjusted prospectively in accordance with ind AS 21.
- 9 Other Institute (SUNst, 1(b)) and Other Expenditure (SUNST, 1(b)

	Quarter Ended			Nine Months Ended		Year Emded	
Particulars	31.12.2019	30.09,2019	31.12.2018	31.12.2019	31.12.2018	31,03,2019	
		(Audited)					
Set exchange gain /(loss)	161.59	58.16	(69.82)	329.16	(25,91)	(159.12)	

10 Other Income (SLNo. 1[b]), Cost of materials consumed (SLNo. 2 [a]) and Other expenditure (SLN. 2 [g]) also include the effect of

Particulars		Quarter Ended		Nine Moeths Ended		Year Inded	
	31.12.2019	30.09.2019	31.12.2018	31,12,2019	31.12.2018	31.03.2019	
Pertitulars	(Unaudited)					(Audited)	
Provision no longer required	4	-	120.21		327,28	317.16	
insurance claim received	8.99	- 2	-	8.90	48.07	71.76	

11. Figures for the previous periods have been regrouped / reclassified to conform in the classification of the current period.

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Dece 17/09/2028

AJIT THOMAS CHAIRMAN

# PKF SRIDHAR & SANTHANAM LLP Chartered Accountants

### Independent Auditor's Review Report on review of Interim standalone financial results

#### To the Board of Directors of AVT Natural Products Limited

 We have reviewed the accompanying unaudited Statement of standalone financial results of AVT Natural Products Limited (the "Company"), for the quarter and year to date ended 31 December 2019 ("the Statement"), being submitted by the company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Obligations") which has been initialed by us for identification.

#### Management's Responsibility

 This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India.

#### Auditor's Responsibility

3. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410 'Review of Interim Financial Information performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

#### Conclusion:

4. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Obligations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For PKF Sridhar & Santhanam LLP

Chartered Accountants

Firm's Registration No. 003990S/S200018

T V Balasubramanian

Partner

Membership No. 027251

Place: Chennai

Date: 12th February 2020

UDIN No. 20027251AAAABN4770

# PKF SRIDHAR & SANTHANAM LLP Chartered Accountants

### Independent Auditor's Review Report on review of Interim consolidated financial results

## To the Board of Directors of AVT Natural Products Limited

1. We have reviewed the accompanying unaudited Statement of Consolidated Financial Results ('the Statement') of AVT Natural Products Limited ('the Holding Company') and its subsidiary companies (the Holding Company and its subsidiary companies together referred to as 'the group') for the quarter and year to date ended 31 December 2019, being submitted by the Holding Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations") which has been initialed by us for identification.

#### Management's Responsibility

This Statement which is the responsibility of the Holding Company's Management and approved by the Board
of Directors, has been prepared in accordance with the recognition and measurement principles laid down in
the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under section 133 of
the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally
accepted in India.

#### Auditor's Responsibility

3. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410 'Review of Interim Financial Information performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular CIR/CFD/CMD 1/44/2019 dated March 29, 2019 issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

#### Conclusion:

4. Based on our review conducted and procedures performed as stated in paragraph above and based on the consideration of the review reports of other auditors referred to in paragraph 6 and 8 below, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Obligations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

#### Other Matters

The Statement includes the results of the following subsidiary entities:

AVT Tea Services Limited, UK AVT Tea Services North America LLC AVT Natural S.A. DE C.V. Mexico

# PKF SRIDHAR & SANTHANAM LLP Chartered Accountants

6. We did not review the financial information of one subsidiary company included in the Statement, whose unaudited financial information reflect total revenues of Rs. 2,011.39 lakhs and Rs.4,495.39 lakhs, total profit / (loss) after tax of Rs. 43.81 lakhs and Rs. 136.23 lakhs and total comprehensive loss of Rs. 43.81 lakhs and Rs. 136.23 lakhs for the quarter ended 31 December 2019 and for the period from 1 April 2019 to 31 December 2019, respectively, as considered in the consolidated unaudited financial results. This interim unaudited financial information has been reviewed by other auditor whose report has been furnished to us and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary is based solely on the report of the other auditor and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of the above matter.

7. The consolidated unaudited financial results include the interim financial information of one subsidiary company and one step down subsidiary company which have not been reviewed by its auditors, whose interim financial information reflect Group's share of total revenue of Rs. 93.84 lakhs and Rs. 128.60 lakhs, total net profit/(loss) after tax of Rs. (41.78) lakhs and Rs. (191.75) lakhs and total comprehensive income / (loss) of Rs. (41.78) lakhs and Rs. (191.75) lakhs for the quarter ended 31 December 2019 and for the period from 1 April 2019 to 31 December 2019, respectively, as considered in the consolidated unaudited financial results. According to the information and explanations given to us by the Management, these interim financial information / financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

- 8. The subsidiary companies are located outside India whose financial statements and other financial information have been prepared in accordance with accounting principles generally accepted in their respective countries and one subsidiary company is reviewed by other auditor under generally accepted auditing standards applicable in its country and other subsidiaries are not reviewed. The Holding Company's management has converted the financial statements and other financial information of such subsidiary companies located outside India from accounting principles generally accepted in their country to accounting principles generally accepted in India. We have reviewed these conversion adjustments made by the Holding Company's management. Our conclusion in so far as it relates to the balances and affairs of such subsidiary companies located outside India is based on the report of other auditor and the conversion adjustments prepared by the management of the Holding Company and reviewed by us.
- 9. Figures for the quarter and year to date ended December 31, 2018 were not subjected to limited review.

Our conclusion on the Statement is not modified in respect of the above matters.

For PKF Sridhar & Santhanam LLP

Chartered Accountants

Firm's Registration No. 003990S/S200018

T V Balasubramanian

Partner

Membership No. 027251

Place: Chennai

Date: 12th February 2020

UDIN No. 20027251AAAABP6307